

Indiabulls

Indiabulls Financial Services Limited Unaudited Consolidated Financial Results for the quarter and nine months ended December 31, 2011

(Rupees in Lakhs)

Particulars	Quarter ended			Nine months ended		Year ended
	31.12.11 (Unaudited)	30.09.11 (Unaudited)	31.12.10 (Unaudited)	31.12.11 (Unaudited)	31.12.10 (Unaudited)	31.03.11 (Audited)
1 a) Income from Operations	85,455.32	82,527.23	59,620.68	243,748.39	157,126.94	225,608.38
b) Other Operating Income	10,764.29	7,090.10	8,032.09	23,577.00	13,904.47	21,662.43
Total	96,219.61	89,617.33	67,652.77	267,325.39	171,031.41	247,270.81
2 Expenditure						
a) Employees Cost	4,546.25	4,802.41	4,171.90	13,924.91	12,419.23	16,561.88
b) Depreciation / Amortisation	223.46	232.43	255.75	674.56	742.34	1,099.15
c) Operating Expenses	1,100.54	599.47	682.04	2,526.07	2,065.01	2,829.61
d) Administrative & Other Expenses	6,657.79	8,989.33	9,675.42	24,709.75	25,809.34	41,409.20
Total	12,528.04	14,623.64	14,785.11	41,835.29	41,035.92	61,899.84
3 Profit from Operations before Other Income, Interest & Exceptional Items (1-2)	83,691.57	74,993.69	52,867.66	225,490.10	129,995.49	185,370.97
4 Other Income	963.67	1,652.41	852.34	5,144.38	2,726.63	3,724.75
5 Profit before Interest & Exceptional Items (3+4)	84,655.24	76,646.10	53,720.00	230,634.48	132,722.12	189,095.72
6 Interest and Finance Charges	51,159.81	45,521.68	24,009.49	135,947.78	57,930.17	89,946.94
7 Profit after Interest but before Exceptional Items (5-6)	33,495.43	31,124.42	29,710.51	94,686.70	74,791.95	99,148.78
8 Exceptional Items	-	-	-	-	-	-
Profit from Ordinary Activities before Tax (7-8)	33,495.43	31,124.42	29,710.51	94,686.70	74,791.95	99,148.78
10 Tax expense (including Deferred Tax and Wealth Tax)	8,488.01	7,986.46	9,035.05	24,343.61	23,312.82	24,056.48
Net Profit from Ordinary Activities after Tax (9-10)	25,007.42	23,137.96	20,675.46	70,343.09	51,479.13	75,092.30
12 Extraordinary Items (net of tax expenses Rs. NIL)	-	-	-	-	-	-
Net Profit for the period / year before Minority Interest (11-12)	25,007.42	23,137.96	20,675.46	70,343.09	51,479.13	75,092.30
14 Minority Interest for the period / year	266.49	275.83	421.09	788.00	807.55	817.47
Net Profit from Ordinary Activities after Tax and Minority Interest (13-14)	24,740.93	22,862.13	20,254.37	69,555.09	50,671.58	74,274.83
16 Paid-up Equity Share Capital (Face Value of Rs.2 per Equity Share)	6,228.04	6,224.15	6,216.30	6,228.04	6,216.30	6,219.84
17 Reserves excluding Revaluation Reserves	484,322.21	464,012.99	449,833.06	484,322.21	449,833.06	447,758.05
18 Minority Interest	12,897.21	12,630.72	11,894.93	12,897.21	11,894.93	12,109.22
19 Earnings per Share before extraordinary items (Face Value of Rs.2 per Equity Share)						
-Basic (Amount in Rs.)	7.95	7.35	6.52	22.35	16.33	23.86
-Diluted (Amount in Rs.)	7.90	7.29	6.46	22.20	16.18	23.63
Earnings per Share after extraordinary items (Face Value of Rs.2 per Equity Share)						
-Basic (Amount in Rs.)	7.95	7.35	6.52	22.35	16.33	23.86
-Diluted (Amount in Rs.)	7.90	7.29	6.46	22.20	16.18	23.63
20 Public Shareholding						
- Number of Equity Shares	201,646,869	210,652,160	210,260,124	201,646,869	210,260,124	210,437,000
- Percentage of shareholding	64.75%	67.69%	67.65%	64.75%	67.65%	67.67%
21 Promoters and promoter group Shareholding						
a) Pledged/Encumbered						
-Number of shares	-	-	-	-	-	-
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-	-
- Percentage of shares (as a % of the total share capital of the company)	-	-	-	-	-	-
b) Non-encumbered						
-Number of shares	109,755,118	100,555,118	100,555,118	109,755,118	100,555,118	100,555,118
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
- Percentage of shares (as a % of the total share capital of the company)	35.25%	32.31%	32.35%	35.25%	32.35%	32.33%
22 Share of Reserves and Surplus in Associates (Loss included in Administrative & Other Expense and Profit included in Other Income)	2.46	2.08	435.99	6.99	(58.47)	(820.13)

Notes to the Financial Results:

- Indiabulls Financial Services Limited conducts its operations along with its subsidiaries and associates. The Consolidated financial statements are prepared in accordance with the principles and procedures for the preparation and presentation of Consolidated Accounts as set out in the Accounting Standards (AS 21 and AS 23) notified by the Companies (Accounting Standards) Rules, 2006. The financial statements of the parent Company and its subsidiaries have been combined on a line-by-line basis by adding together the book values of like items of assets, liabilities, income and expenses, after eliminating intra-group balances, transactions and resulting unrealized gains / losses. The Investment in associates are accounted on "Equity Method". The consolidated financial statements are prepared by applying uniform accounting policies.
- Figures for the prior year / period have been regrouped and / or reclassified wherever considered necessary.

Segment Results:

(Rupees in Lakhs)

Particulars	Quarter ended			Nine months ended		Year ended
	31.12.11 (Unaudited)	30.09.11 (Unaudited)	31.12.10 (Unaudited)	31.12.11 (Unaudited)	31.12.10 (Unaudited)	31.03.11 (Audited)
1 Segment Revenue						
Investing & Financing related activities	91,696.06	87,920.13	64,518.79	260,889.47	167,340.00	240,269.76
Fee Income	4,523.55	1,697.20	3,133.98	6,435.92	3,691.41	7,001.05
Total	96,219.61	89,617.33	67,652.77	267,325.39	171,031.41	247,270.81
Less: Inter Segment Revenue	-	-	-	-	-	-
Income from Operations	96,219.61	89,617.33	67,652.77	267,325.39	171,031.41	247,270.81
2 Segment Results profit before Tax and after Interest						
Investing & Financing related activities	30,338.80	30,647.80	26,869.23	91,674.46	73,579.67	97,103.39
Fee Income	3,759.26	1,326.75	3,132.32	4,666.69	3,686.43	5,759.88
Total	34,098.06	31,974.55	30,001.55	96,341.15	77,266.10	102,863.27
Less: Other un-allocable expenditure net off unallocable income	602.63	850.13	291.04	1,654.45	2,474.15	3,714.49
Total Profit Before Tax	33,495.43	31,124.42	29,710.51	94,686.70	74,791.95	99,148.78
3 Capital Employed (Segment Assets - Segment Liabilities)						
Investing & Financing related activities	396,959.89	355,337.23	455,309.85	396,959.89	455,309.85	329,150.64
Fee Income	2,881.36	1,025.93	3,872.70	2,881.36	3,872.70	606.97
Unallocable Capital Employed	103,606.21	126,504.70	8,761.74	103,606.21	8,761.74	136,329.50
Total	503,447.46	482,867.86	467,944.29	503,447.46	467,944.29	466,087.11

Note: "Fee Income" business segment mainly comprises of Financial Service related fee based advisory services income, selling of Insurance products as a Licensed Corporate Agent; and other related ancillary services.

Indiabulls Financial Services Limited (as standalone entity)
Unaudited Financial Results
for the quarter and nine months ended December 31, 2011

(Rupees in Lakhs)

Particulars	Quarter ended			Nine months ended		Year ended
	31.12.11 (Unaudited)	30.09.11 (Unaudited)	31.12.10 (Unaudited)	31.12.11 (Unaudited)	31.12.10 (Unaudited)	31.03.11 (Audited)
1 a) Income from Operations	65,596.08	65,961.16	49,034.23	194,783.04	133,241.68	188,916.71
b) Other Operating Income	7,947.34	5,260.52	7,841.97	18,217.07	12,719.54	16,052.89
Total	73,543.42	71,221.68	56,876.20	213,000.11	145,961.22	204,969.60
2 Expenditure						
a) Employees Cost	4,039.97	4,116.88	2,689.65	11,734.86	8,618.35	13,123.88
b) Depreciation / Amortisation	195.69	198.67	231.79	590.32	653.36	934.53
c) Operating Expenses	219.81	192.97	531.51	1,297.82	1,147.24	1,491.36
d) Administrative & Other Expenses	6,010.99	7,944.21	8,647.57	22,215.68	21,899.13	36,007.50
Total	10,466.46	12,452.73	12,100.52	35,838.68	32,318.08	51,557.27
3 Profit from Operations before Other Income, Interest & Exceptional Items (1-2)	63,076.96	58,768.95	44,775.68	177,161.43	113,643.14	153,412.33
4 Other Income	1,015.61	1,371.60	665.24	4,846.27	2,078.80	2,997.54
5 Profit before Interest & Exceptional Items (3+4)	64,092.57	60,140.55	45,440.92	182,007.70	115,721.94	156,409.87
6 Interest and Finance Charges	40,509.79	37,606.16	20,406.27	112,235.25	50,144.08	77,322.42
7 Profit after Interest but before Exceptional Items (5-6)	23,582.78	22,534.39	25,034.65	69,772.45	65,577.86	79,087.45
8 Exceptional Items	-	-	-	-	-	-
9 Profit from Ordinary Activities before Tax (7-8)	23,582.78	22,534.39	25,034.65	69,772.45	65,577.86	79,087.45
10 Tax expense (including Deferred Tax and Wealth Tax)	5,681.73	5,455.52	7,636.43	17,233.07	20,589.19	18,218.34
11 Net Profit from Ordinary Activities after Tax (9-10)	17,901.05	17,078.87	17,398.22	52,539.38	44,988.67	60,869.11
12 Extraordinary Items (net of tax expense Rs. NIL)	-	-	-	-	-	-
13 Net Profit for the period / year (11-12)	17,901.05	17,078.87	17,398.22	52,539.38	44,988.67	60,869.11
14 Paid-up Equity Share Capital (Face Value of Rs.2 per Equity Share)	6,228.04	6,224.15	6,216.30	6,228.04	6,216.30	6,219.84
15 Reserves excluding Revaluation Reserves as per Balance Sheet as on March 31, 2011	-	-	-	-	-	408,968.87
16 Earnings per Share before extraordinary items (Face Value of Rs.2 per Equity Share)						
-Basic (Amount in Rs.)	5.75	5.49	5.60	16.88	14.50	19.61
-Diluted (Amount in Rs.)	5.72	5.45	5.55	16.77	14.36	19.42
Earnings per Share after extraordinary items (Face Value of Rs.2 per Equity Share)						
-Basic (Amount in Rs.)	5.75	5.49	5.60	16.88	14.50	19.61
-Diluted (Amount in Rs.)	5.72	5.45	5.55	16.77	14.36	19.42
17 Public Shareholding						
- Number of Equity Shares	201,646,869	210,652,160	210,260,124	201,646,869	210,260,124	210,437,000
- Percentage of shareholding	64.75%	67.69%	67.65%	64.75%	67.65%	67.67%
18 Promoters and promoter group Shareholding						
a) Pledged/Encumbered						
-Number of shares	-	-	-	-	-	-
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-	-
- Percentage of shares (as a % of the total share capital of the company)	-	-	-	-	-	-
b) Non-encumbered						
-Number of shares	109,755,118	100,555,118	100,555,118	109,755,118	100,555,118	100,555,118
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
- Percentage of shares (as a % of the total share capital of the company)	35.25%	32.31%	32.35%	35.25%	32.35%	32.33%
Items exceeding 10% of Total Expenditure						
--Provision for Doubtful Loans	1,465.93	3,859.52	1,478.15	8,682.97	3,638.23	10,147.33
--Lease Rent	1,074.43	1,091.21	1,025.09	3,152.27	2,155.55	3,198.88
--Bad Loans written off (Net)	1,506.06	738.50	994.58	4,807.26	7,553.87	9,380.18

Notes to the Financial Results:

- The consolidated and standalone financial results of Indiabulls Financial Services Limited ("IBFSL", "the Company") for the quarter and nine months ended December 31, 2011 have been reviewed by the Audit Committee and approved at the meeting of the Board of Directors held on January 30, 2012. The financial results pertaining to IBFSL as a standalone entity have been subjected to a limited review by the Statutory Auditors of the Company.
- During the current quarter, upon exercise of Stock options vested in terms of (1) IBFSL-ICSL Employees Stock Option Plan II - 2006 and (2) Employees Stock Option Plan - 2008, by the eligible employees, the Company issued 194,709 (One Lac Ninety Four Thousand Seven Hundred and Nine) Equity shares of face value Rs. 2/- each to eligible employees, being 62,844 Equity shares allotted under IBFSL-ICSL Employees Stock Option Plan II-2006 and 131,865 Equity shares allotted under Employees Stock Option Plan - 2008. Consequent to the said allotment, the paid-up Equity share capital of the Company stands increased from Rs. 622,414,556/- divided into 311,207,278 Equity shares of face value Rs. 2/- each to Rs. 622,803,974/- divided into 311,401,987 Equity shares of face value Rs. 2/- each.
- The interim dividend of Rs.6.00 per equity share (300% of the face value of Rs. 2/- per equity share) amounting to Rs. 18,672.44 lakhs (excluding corporate dividend tax) was approved at the meeting of the Board of Directors of the Company held on October 21, 2011 and was transferred by the Company on October 25, 2011 into the designated Dividend Account.
- In respect of Non Convertible Debentures (NCDs) the premium/discount on redemption (accrued but not due for the nine months ended December 31, 2011) amounting to Rs. 8,465.11 Lakhs (including Rs. 3,139.91 lakhs for the quarter ended December 31, 2011) has been adjusted net of tax against the Securities Premium Account.
- Debenture issue expenses for the nine months ended December 31, 2011 amounting to Rs. 838.75 Lakhs (including Rs. 718.68 lakhs for the quarter ended December 31, 2011) has been adjusted net of tax against the Securities Premium Account.
- During the current quarter, the Company invested an amount of Rs. 30,000 Lakhs in Unsecured Non - Convertible Redeemable Debentures (NCDs) issued by its wholly owned subsidiary namely Indiabulls Housing Finance Limited. The NCDs are in the nature of Perpetual Subordinate Debt Instruments with a minimum maturity period of 15 years and a call option after 10 years, the call option being subject to the prior approval of the National Housing Bank.

Segment Results:

(Rupees in Lakhs)

Particulars	Quarter ended			Nine months ended		Year ended
	31.12.11 (Unaudited)	30.09.11 (Unaudited)	31.12.10 (Unaudited)	31.12.11 (Unaudited)	31.12.10 (Unaudited)	31.03.11 (Audited)
1 Segment Revenue						
Investing & Financing related activities	71,156.43	70,948.71	53,743.41	210,319.67	142,350.04	201,334.47
Fee Income	2,386.99	272.97	3,132.79	2,680.44	3,611.18	3,635.13
Total	73,543.42	71,221.68	56,876.20	213,000.11	145,961.22	204,969.60
Less: Inter Segment Revenue	-	-	-	-	-	-
Income from Operations	73,543.42	71,221.68	56,876.20	213,000.11	145,961.22	204,969.60
2 Segment Results profit before Tax and after Interest						
Investing & Financing related activities	22,052.60	22,910.77	22,070.99	68,724.85	63,161.74	77,709.66
Fee Income	1,925.33	271.31	3,131.13	2,215.46	3,606.21	3,628.49
Total	23,977.93	23,182.08	25,202.12	70,940.31	66,767.95	81,338.15
Less: Other un-allocable expenditure net off unallocable income	395.15	647.69	167.47	1,167.86	1,190.09	2,250.70
Total Profit Before Tax	23,582.78	22,534.39	25,034.65	69,772.45	65,577.86	79,087.45
3 Capital Employed (Segment Assets - Segment Liabilities)						
Investing & Financing related activities	350,846.23	284,533.74	422,618.16	350,846.23	422,618.16	277,154.46
Fee Income	2,408.82	399.40	3,722.46	2,408.82	3,722.46	456.73
Unallocable Capital Employed	83,890.37	137,958.34	(1,574.66)	83,890.37	(1,574.66)	137,577.52
Total	437,145.42	422,891.48	424,765.96	437,145.42	424,765.96	415,188.71

Note: "Fee Income" business segment mainly comprises of Financial Service related fee based advisory services income, selling of Insurance products as a Licensed Corporate Agent; and other related ancillary services.

- Number of Investor Complaints received and disposed off during the quarter ended December 31, 2011:
Opening: Nil, Received: 90, Disposed Off: 90, Pending: Nil
- Figures for the prior year / period have been regrouped and / or reclassified wherever considered necessary.

Registered Office: F-60, Malhotra Building, 2nd Floor, Connaught Place, New Delhi 110 001.

For and on behalf of the Board of Directors

Place : Mumbai
Date : January 30, 2012

Gagan Banga
CEO